Presentation To

Task Force For The Deployment Of Broadband In Rural Maryland

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networkMaryland

- •What It Is
- What It Will Become
- What It Is Not
- •How It Can Impact Economic Development

networkMaryland Is

- Valuable State Asset For Cost Reduction
 - -Draw Down \$125M Annual IT Spend
- •6 Points Of Presence, All MD. LATA's
 - -Easton, Hagerstown, Annapolis, UMCP, Baltimore, LaPlata
- •A Public Sector Network
 - -22 Agencies, 1 County, Higher Education

networkMaryland Is

- Guided By An Advisory Board
- •Layer 2 Service Inter LATA
 - -Video, Data, File Sharing etc.
 - -Between Locations Of An Agency
- •Internet Service Provider (ISP)
 - –With Qwest and MCI
 - -Fail Over Service

networkMaryland Is

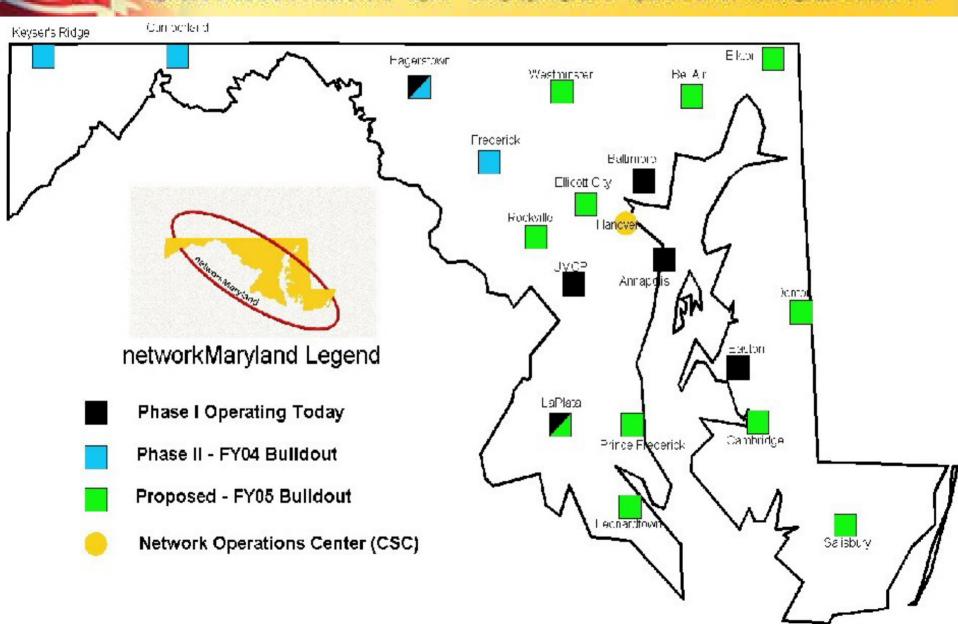
- •Statewide Government Intranet (SwGI)
 - -Financial Management Information System (FMIS)
- •Built On A 40 Year Resource Share Agreement
- •Fiber Optic Based Now
- •A Mixture Of Leased & State Owned Facilities
- Being Built Through Inter Agency Cooperation
 –MDOT, MPT, Sailor, DBM

- Statewide Points of Presence
 - -18 Jurisdictions
 - -19 Points Of Presence
- Overlay Multi Service Centers
 - -Multiple Agencies In Same Area Aggregated
 - -Eliminate Duplicative And Underutilized
- •Internet 2 Peer For Higher Education
 - -Baltimore Education Research Network (BERNet)

- Combination Of Technologies
 - -Fiber Optic Where Available
 - -Microwave When Appropriate
- •Platform For Statewide Technology Consolidation
 - -Email
 - -Virus Blocking
 - -Spam Filtering
 - -Virtual Trunking

- •Platform For Statewide Technology Consolidation (continued)
 - -File Sharing Between Agencies
 - -Personnel Systems
- O&M Cost Covered BY DBM
 - –No Charge Back To Agencies
 - -More Efficient
 - -Know True Costs

- •A Service Provider For Other Government
 - -For A Fee
 - -Counties
 - -Cities
 - -Commissions
- •A service Provider For Quasi Government
 - -For A Fee
 - -Telemedicine For Hospitals
 - -Private Education
 - -Libraries



networkMaryland Is Not

- A Common Carrier
- Private Sector Service Provider
- •To Be Built Out Beyond 25 Jurisdictions (One Point Of Presence Per Jurisdiction)
- A Back Up To Commercial Services
- •Funded To Be Ubiquitous

networkMaryland Economic Development

- •Resource Share
 - -Spare Fiber To Keysers Ridge
 - -Spare Fiber To Elkton
 - -Spare Fiber UMCP-Baltimore-Annapolis
 - -Space On 220 Wireless Infrastructure Towers
 - -Potential Fiber Across The Bay Bridge
 - -Preliminary Talks With Cavalier, Bay Country, Easton Utilities

networkMaryland Economic Development

- •Make Resource Share Available To
 - -Companies That Want To Build Broadband Networks
 - -Companies That Can Exchange Assets Needed To Expand networkMaryland
 - -Counties, Municipalities In Exchange For Access To Their Area Networks
 - -Companies That Want To Grow In Or Move To Maryland

networkMaryland Economic Development

- •Make networkMaryland Available To
 - Medical Research Facilities Such As Johns Hopkins
 - -Higher Education Research Facilities
 - -Via TEDCO To Incubator Companies
 - -Via DBED To Induce Investment

networkMaryland Summary

- Different Than Originally Envisioned
- A More Clearly Defined Mission
- Substantially Less Expensive And Extensive
- •A Cost Containment Asset
- •Indirectly Contribute To Economic Development
- •A More Efficient Government
- Can Centralize Statewide Functions

Questions?

Advice?